



“Our employees' passwords were the weakest link in our security. Uniqkey solved that immediately.

- Kristoffer Munch, Head of IT at Beof

## Heavy responsibility, heavy requirements

Bornholms Energy & Supply, also referred to as Beof, is a Danish utility company. Responsible for the entire energy infrastructure on the island of Bornholm, including energy, water, and electricity, Beof is considered a cornerstone of Denmark's critical infrastructure.

To minimize the risk of security breaches, Beof has to follow strict security standards set by the government. A task that puts a heavy load on Beof's IT department.



### Customer:

Bornholms Energy & Supply  
www.beof.dk



### Industry:

Energy & Supply

## The Challenge:

To comply with government requirements and protect critical national infrastructure, Beof wanted an easy-to-implement security solution that would help them minimize human-related security risks in their company.

## Before implementing Uniqkey:

- ✗ Employees weak or reused passwords jeopardized security.
- ✗ Admins lacked overview and control over employee access.
- ✗ IT department was forced to manually reset employees' passwords to maintain high levels of security.
- ✗ Employees access flow was inconvenient and disorganized.

## After implementing Uniqkey:

- ✓ Built-in password generator helps employees use more complex passwords.
- ✓ Uniqkey's Admin Dashboard gives admins a detailed overview over all employee access and login activity.
- ✓ Employees have access to own password manager, eliminating the need for manual password resets.
- ✓ With Uniqkey's intuitive auto-login feature, employees now have a streamlined, convenient and exceptionally safe login flow.

"As a utility company, IT security is one of our highest priorities. Our primary security concern has been to reduce our employees vulnerability to phishing attacks and passwords breaches." - Kristoffer Munch, Head of IT.

## Beof's goal: eliminate human-related security risks.

According to Verizon, 80% of company security breaches are caused by human-related errors like using weak or compromised passwords on a daily basis.

Aware of this risk, Beof sought a solution that would give each employee a secure, simple and convenient way to handle logins to critical systems, reducing this risk dramatically. And that's what they found in Uniqkey.

From the initial implementation phase, Beof prioritized password and cloud security to reduce employees use of re-used and weak passwords while gaining overview of company services and employee access.

Because of the rising threat of phishing attacks, passwords breaches and social engineering, Kristoffer knew that their employees were the weakest link in their company's security.

Kristoffer explains that Beof chose Uniqkey "because they help us minimize human-related security risks." "With Uniqkey's user-friendly platform and intuitive, auto-login app, it is now easy for us to onboard employees and we have increased our general access security" - Kristoffer Munch, Head of IT.

## Forced to make decisions "in the dark"

Prior to the implementation of Uniqkey, Beof had no tools to monitor employee access outside their Active Directory or any insight into the complexity of their user's passwords. This reduced their security management to guesses and general awareness training rather than data-driven decisions.

"Before Uniqkey, we had no overview of our users and their passwords. Our primary focus was awareness training and educating our employees to steer them towards more secure behaviour. But we had no tool to measure the actual impact." - Kristoffer Munch.

### Want to know more?

For more information about Uniqkey or for setting up a free trial please visit our homepage or contact our sales department at:

+45 70 96 99 67  
hello@uniqkey.eu



### Beof now manages their security based on facts rather than guesses

In addition to the user-friendly app that replaces the daily use of passwords by auto-filling all credentials for a safer and more convenient login process, Uniqkey also includes an intuitive Admin Dashboard that gives admins a detailed overview of all employee access and login activity. As a result, Beof has increased their overall access security through targeted review and management of their passwords and services.

The sudden insight into the flaws in their digital presence immediately helped them figure out where to intervene first - be it critical services, employees with low security scores or cases of shadow IT.

Kristoffer explains that the fact that they can now monitor the security score on all of their employees and services, has enabled them to take action based on actual facts rather than guesses. He adds "Now we know which employees or departments we should target strategically and we are fully aware of which services are being used across our organization".

### High security demands

Due to the heavy security requirements as a utility company, Beof has high demands for its supplier's security, trustworthiness, and compliance.

"The reason why we ended up with Uniqkey, was because of the high level of security on their platforms." Kristoffer explains, and continues "In particular, it was their offline encryption of our passwords and data combined with their location in Denmark and within Europe that provided us with the necessary security and compliance we needed."

To add to Kristoffer's words, our offline encryption and storage has provided Beof with a secure way to handle one of the most critical parts of their security infrastructure while giving them unlimited access to their passwords, no matter where they are or if they have internet access.

## 3 reasons why Beof chose Uniqkey

### ✓ Designed for ultimate ease-of-use

Convenience should never be achieved on the expense of security, or vice versa. With Uniqkey, employees never have to manually enter their credentials again. All information is safely auto-filled with the press of a button, creating ultimate convenience for the user, without sacrificing security.

### ✓ Easy onboarding with Danish support

Beof points out that the short, intuitive onboarding flow combined with on-point local customer service, was crucial to their success with Uniqkey.

"The fact that we can call their support and get answers right away, rather than posting on a support forum is huge help." - Kristoffer Munch

### ✓ Only the features that you actually use

Most digital solutions overload users with too many features they never end up using (but are still paying for). To save you money and make employees' workflow simpler, we have actively stripped down our feature list to only include the ones, we know you actually use (and need).

## Conclusion

By combining state-of-the-art cyber security with an intuitive user experience to create an automatic and safe login process for employees, Uniqkey has provided value across all departments of Beof.

Today, each employee at Beof has a more convenient and productive workflow, and Beof's IT department can rest safely knowing that each employee now has a simple way to increase their password complexity, in turn helping them comply with the highest governmental security standards.

Speaking on the overall cooperation between Uniqkey and Beof, Kristoffer Munch concludes that Uniqkey "have solved our needs for securing our passwords and access to critical systems, and their secure password sharing has created enormous value for both our organization and our IT department. I have already recommended Uniqkey to other businesses in our network of IT companies".

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